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Hao He Joins Global IT M&A Forum as Senior Vice President, Business Development

Walnut Creek, CA, July 30, 2014 – The Global IT M&A Forum announced today that Hao He, CFA, has joined the firm as Senior Vice President of Business Development. Hao (pronounced “how”) will be responsible for business development in the U.S. and overseas market such as China. For the past nine years she served as Senior Vice President/ Managing Director of the China Practice Group for [martinwolf M&A Advisors](#), a leading boutique M&A Advisory firm focusing exclusively on the mid-market IT industry.



“We are pleased to add Hao to our team. Having worked with her in the past, I’m confident that she will be integral to our continued growth in the US and overseas,” said Tim Mueller, CEO of the Global IT M&A Forum.

Hao has been involved in M&A transactions with clients in IT services, BPO, and supply chain segments including Bain Capital, Pactera, Aztec Systems, Infinisource, BenefitsXML, Rolta India Ltd (BSE: 500366), Softchoice (TSX:SO), Insight Enterprise (NADSQ:NSIT), Safeguard Scientific (NYSE:SFE), and ASAP Software. Hao has worked in the US and China where she gained extensive experience in diverse areas such as corporate financial analysis and portfolio management.

In Shanghai, Hao specialized in credit analysis of Fortune 500 companies and Chinese corporate clients. She holds a M.B.A. from The [Thunderbird School of Global Management](#) in the U.S., and a Bachelor of Economics from [Shanghai University of Finance and Economics](#) in China. She is a [CFA](#) charter holder, and a member of [Beta Gamma Sigma Honor Society](#). Hao is also a contributor to [Caixin Online](#), China's leading online news source covering private equity and M&A. Recently published work includes:

- [Big Data – The Next Growth](#)
- History and Future - [An Overview of Chinese IT Services](#)
- [MW Spotlight – AsianInfo-Linkage Privatization](#)
- [Blackberry is not Burberry](#)
- [Banking – The Next Springboard For Chinese IT Services to Jump onto the World Stage](#)
- The Competition - Chinese vs. Indian IT Services
- [Chinese Cross-Border IT M&A: An Update](#) {MW VDI May 2013}
- [China's IT Industry Presents New Opportunities for U.S., China Relationship](#)
- [Private Equity Investment in China](#) {MW VDI January 2013}
- [China's Dragon Snuffed Out by Cloud](#) {MW VDI October 2012}
- [To Maximize Value, China's IT Companies Must Expand Markets Now](#)
- [VancelInfo and Hisoft Merge, Creating Chinese Infosys-in-the-Making](#)
- [Chinese Markets are Reaching New Heights](#) {MW VDI August 2012}
- [Facebook Could Take Eight Years to Reclaim IPO Price](#)
- [Cross-Border M&A is Path to Higher Value for China IT Services](#)
- [The China Report: M&A in 2012](#) {MW VDI May 2012}

About the Global IT M&A Forum

The Global IT M&A Forum is an organized and dynamic marketplace for companies seeking middle-market IT mergers and acquisitions. By bringing together pre-qualified buyers and sellers for confidential face-to-face meetings during one business day, this marketplace event facilitates and accelerates M&A transactions with enterprise values less than \$30 million.

Tapping an international database of more than 90,000 buyers and investors in the IT sector, the Forum connects mid-market companies seeking a sale, growth capital, and/or strategic partnerships. Specific focus includes Managed Services, Software and Software as a Service (SaaS), Big Data, IT Security, IT Supply Chain and Business Process Outsourcing (BPO).